



PRESS RELEASE
BGL BNP Paribas Wealth Management's "Meet the Experts" cycle focuses on real estate
An essential asset class

BGL BNP Paribas Wealth Management, the best private bank in Luxembourg (*source: Euromoney 2012*), launched the Meet the Experts lecture cycle in early 2012. Held several times a year, the lectures give clients an opportunity to meet with specialists from the BNP Paribas group and get answers to their queries about asset management issues.

The first lecture in the cycle was devoted to art. The second, to be held on 27 November, will focus on real estate. It will be given by Pol Robert Tansens, Head of Real Estate Investment Strategy at BNP Paribas Wealth Management, who will present his own analysis of the global real estate market.

Often perceived as a safe haven investment, real estate is a traditional and essential asset class in a private wealth portfolio. It gives investors multiple opportunities to diversify their portfolios according to their needs and risk profiles because it is partially uncorrelated with other asset classes and offers a wide range of possibilities.

Patrice Crochet, a member of the BGL BNP Paribas Management Board and Head of Wealth Management Luxembourg, explains, "Real estate is a topic that interests all our clients. Against the current background of low interest rates and crisis-prone financial markets, it can be an ideal investment solution in some cases".

About BGL BNP Paribas

BGL BNP Paribas (www.bgl.lu) is one of the largest banks in the Grand Duchy of Luxembourg. As a leader on its domestic market, it offers an especially wide range of financial products to individuals, professionals, private banking clients and businesses. BGL BNP Paribas is Luxembourg's number-one provider of banking services to professionals and small- and medium-size companies, and number two in services for individuals. It is also the leader for bancassurance. In 2011 the international magazine *The Banker* named BGL BNP Paribas "Bank of the Year" in Luxembourg.



About BNP Paribas Wealth Management (www.wealthmanagement.bnpparibas.com)

BNP Paribas Wealth Management is the world's 7th largest private bank, present in some 30 countries. Over 6,000 professionals, based in every major financial centre, provide a private investor clientele with solutions for optimising and managing their assets. The bank has €245 billion worth of assets under management (as at end December 2011).

About BNP Paribas

BNP Paribas (www.bnpparibas.com) has a presence in 80 countries with nearly 200,000 employees, including more than 150,000 in Europe. It ranks highly in its three core activities: Retail Banking, Investment Solutions and Corporate & Investment Banking. In Europe, the Group has four domestic markets (Belgium, France, Italy and Luxembourg) and BNP Paribas Personal Finance is the leader in consumer lending. BNP Paribas is rolling out its integrated retail banking model across Mediterranean basin countries, in Turkey, in Eastern Europe and a large network in the western part of the United States. In its Corporate & Investment Banking and Investment Solutions activities, BNP Paribas also enjoys top positions in Europe, a strong presence in the Americas and solid and fast-growing businesses in Asia.

Press contacts:

Anne Wenandy	+352 42 42-46 14	anne.wenandy@bgl.lu
Eliane Thines	+352 42 42-62 64	eliane.thines@bgl.lu
Valérie Michiels	+352 42 42-65 34	valerie.michiels@bgl.lu

