

Operational Leasing



Does your company run one or more company cars? Are you seeking to outsource the management of your fleet of cars, so that you can devote all your time to your business? Our long-term vehicle rental offering, also known as **operational leasing**, may be of interest to you. Arval, subsidiary of BNP Paribas and major player in the Luxembourg market, can offer you a complete financing and management solution for your vehicle fleet.

Entrust your vehicle fleet to an expert

Long-term leasing

Long-term leasing consists of renting one or more vehicles, over a period of time and a number of kilometres determined in advance, in return for a monthly rental payment.

Reduce your administrative and operational workload by entrusting the financing, maintenance, repairs, tyre management, tax payments, roadside assistance, replacement vehicle, fuel, etc. for your vehicles to a leasing specialist.

The system is flexible, with contracts that can be adapted according to changes in your situation.

Reduced risk

The **technical and economic risks** associated with the operational management of your vehicle are taken on board by Arval.

Streamlined balance sheet

Vehicle financing does not affect your company's balance sheet, which is good for your **solvency ratio**. Your business thus preserves its **investment capacity**. On top of that, you don't have to pre-finance VAT and the rental payments are considered to be tax-deductible.

Fixed monthly rental

With long-term leasing, you rent your company vehicles for a fixed monthly amount: there are no unexpected costs and your expenditure is evenly distributed. This makes it easier to manage your **budget**.

You will receive **a single, detailed monthly invoice** that groups together all the fees to be paid.

Time-saving

Based on your company car policy, Arval can help the driver to choose their new vehicle, take charge of preparing the offer and the usage contract, the purchase and registration of the vehicle and the payment of all invoices.

Arval can be the direct point of contact with the driver in the event of an accident or breakdown, or if winter tyres are needed. Similarly, any fines, insurance certificates or letters relating to recall actions may be sent directly to their private address.

By **outsourcing** all or part of the management of your vehicle fleet, you don't have to worry about the associated administrative and operational workload and you therefore save precious time, thanks to Arval.



Four sides to managing your vehicle fleet

Advise

We support our customers in the continued and ongoing optimisation of the overall cost of owning a vehicle.

- > Our expertise in the area of **company car policies** is at your service
- > **Environmental** recommendations
- > Greater **transparency**
- > Integration of TCO (**Total Cost of Ownership**) in your approach

Commit

Commitment is the keystone of our added value. It conveys our dynamism, our passion for the work we do and our total customer focus.

- > Signature of a **Service Level Agreement**
- > **Reduction in administrative costs** and direct technical costs: favourable purchasing conditions, control of expenses, etc.
- > **Meticulous administration** with a single monthly bill
- > **Ongoing adaptation** of processes according changes in your requirements and the economic climate

Manage

Arval takes responsibility for all the operational management of your vehicles and drivers.

- > **A single point of contact:** ease of communication, flexibility, reliability and a proactive approach
- > **Outsourcing** the management of your vehicle fleet is an integral part of our concept and **direct contact with drivers** is not a separate service

Report

Arval provides the information necessary for decision-making and the smooth running of your vehicle fleet.

- > **Analyses and regular assessments** of activity for greater driver awareness
- > Summary **reports** (twice a year)
- > All your information is accessible under the heading "**My Arval**" on our website.

Advise

Manage

Commit

Report

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