

PRESS RELEASE

THIERRY SCHUMAN APPOINTED MEMBER OF THE BGL BNP PARIBAS MANAGEMENT BOARD

Meeting on 7 July 2016, the Board of Directors of BGL BNP Paribas appointed Thierry Schuman as a new member of the bank's Management Board, effective 1 September 2016.

As part of the Management Board, Thierry Schuman will be responsible for Retail and Corporate Banking in Luxembourg. He succeeds Kik Schneider, who will be retiring on 31 December 2016.

Thierry Schuman, a clinical psychology graduate, joined BGL BNP Paribas in 1984, holding a number of positions in private and retail banking as well as at the Human Resources department, notably as Director of Human Resources. He also served on the bank's Management Board from 2005 to 2014. In January 2015 he joined the Executive Committee of the HR function of BNP Paribas in Paris, in charge of career management for the members of the Group's various Executive Committees.

The Board of Directors warmly thanked Kik Schneider for his commitment throughout his 26-year-long career at BGL BNP Paribas. Serving as Corporate Secretary from 1992 to 1998, he went on to hold a number of positions, including that of Director of Marketing and Sales Coordination and, since 2006, that of Director of Retail and Corporate Banking in Luxembourg. He has sat on the bank's Management Board since 2010 and will remain as a member until 31 December 2016 as Advisor to the Chairman.

About BGL BNP Paribas

BGL BNP Paribas (www.bgl.lu) is one of the largest banks in the Grand Duchy of Luxembourg. It offers an especially wide range of financial products to individuals, professionals, private banking clients and businesses. BGL BNP Paribas is Luxembourg's number-one provider of banking services to professionals and small- and medium-size companies, and number two in services for individuals. It is also the leader for bancassurance. In 2016, BGL BNP Paribas was named "Best Bank in Luxembourg" by the international magazine *Euromoney*.

About BNP Paribas

BNP Paribas is a leading bank in Europe with an international reach. It has a presence in 75 countries, with more than 189,000 employees, including more than 146,000 in Europe. The Group has key positions in its three main activities: Domestic Markets and International Financial Services (whose retail-banking networks and financial services are covered by Retail Banking & Services) and Corporate & Institutional Banking, which serves two client franchises: corporate clients and institutional investors. The Group helps all its clients (individuals, community associations, entrepreneurs, SMEs, corporates and institutional clients) to realise their projects through solutions spanning financing, investment, savings and protection insurance. In Europe, the Group has four domestic markets (Belgium, France, Italy and Luxembourg) and BNP Paribas Personal Finance is the leader in consumer lending. BNP Paribas is

rolling out its integrated retail-banking model in Mediterranean countries, in Turkey, in Eastern Europe and a large network in the western part of the United States. In its Corporate & Institutional Banking and International Financial Services activities, BNP Paribas also enjoys top positions in Europe, a strong presence in the Americas as well as a solid and fast-growing business in Asia-Pacific.

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