



## Term Sheet

Final Terms and Conditions (our ref. CE1134RAK) as of December 05<sup>th</sup>, 2013

### 5Y Autocallable Lookback Max on EURO STOXX 50 in EUR

| <b>Issuer</b>                              | <b>BNP Paribas Arbitrage Issuance B.V.</b>   |  |   |  |  |   |                              |                              |   |                                 |                                 |   |                              |                              |   |                                 |                                 |
|--|--|--|---|--|--|---|------------------------------|------------------------------|---|---------------------------------|---------------------------------|---|------------------------------|------------------------------|---|---------------------------------|---------------------------------|
| <b>Guarantor</b>                           | BNP Paribas (A+ / A2)  |  |   |  |  |   |                              |                              |   |                                 |                                 |   |                              |                              |   |                                 |                                 |
| <b>Issue Type</b>                          | Certificate  |  |   |  |  |   |                              |                              |   |                                 |                                 |   |                              |                              |   |                                 |                                 |
| <b>Traded Amount</b>                       | EUR 1,000,000  |  |   |  |  |   |                              |                              |   |                                 |                                 |   |                              |                              |   |                                 |                                 |
| <b>Issue Amount</b>                        | EUR 5,000,000  |  |   |  |  |   |                              |                              |   |                                 |                                 |   |                              |                              |   |                                 |                                 |
| <b>Number of Certificates</b>              | 5,000  |  |   |  |  |   |                              |                              |   |                                 |                                 |   |                              |                              |   |                                 |                                 |
| <b>Notional Amount per Certificate (N)</b> | 1 Certificate = EUR 1,000  |  |   |  |  |   |                              |                              |   |                                 |                                 |   |                              |                              |   |                                 |                                 |
| <b>Currency</b>                            | EUR  |  |   |  |  |   |                              |                              |   |                                 |                                 |   |                              |                              |   |                                 |                                 |
| <b>Issue Price per Certificate</b>         | 100%   |  |   |  |  |   |                              |                              |   |                                 |                                 |   |                              |                              |   |                                 |                                 |
| <b>Public Offer</b>                        | Yes, Luxembourg  |  |   |  |  |   |                              |                              |   |                                 |                                 |   |                              |                              |   |                                 |                                 |
| <b>Listing</b>                             | None   |  |   |  |  |   |                              |                              |   |                                 |                                 |   |                              |                              |   |                                 |                                 |
| <b>Trade Date</b>                          | December 05 <sup>th</sup> , 2013   |  |   |  |  |   |                              |                              |   |                                 |                                 |   |                              |                              |   |                                 |                                 |
| <b>Subscription Period</b>                 | From December 30 <sup>th</sup> , 2013 to January 07 <sup>th</sup> , 2014   |  |   |  |  |   |                              |                              |   |                                 |                                 |   |                              |                              |   |                                 |                                 |
| <b>Strike Date</b>                         | January 07 <sup>th</sup> , 2014  |  |   |  |  |   |                              |                              |   |                                 |                                 |   |                              |                              |   |                                 |                                 |
| <b>Issue Date</b>                          | January 14 <sup>th</sup> , 2014  |  |   |  |  |   |                              |                              |   |                                 |                                 |   |                              |                              |   |                                 |                                 |
| <b>Redemption Valuation Date</b>           | January 07 <sup>th</sup> , 2019  |  |   |  |  |   |                              |                              |   |                                 |                                 |   |                              |                              |   |                                 |                                 |
| <b>Redemption Date</b>                     | January 14 <sup>th</sup> , 2019  |  |   |  |  |   |                              |                              |   |                                 |                                 |   |                              |                              |   |                                 |                                 |
| <b>Underlying Index</b>                    | EURO STOXX 50 (Bloomberg: SX5E Index)  |  |   |  |  |   |                              |                              |   |                                 |                                 |   |                              |                              |   |                                 |                                 |
| <b>Automatic Early Redemption</b>          | <p>If, on any Automatic Early Redemption Valuation Date<sub>n</sub>, the official closing level of the Underlying Index is greater than or equal to the <b>Automatic Early Redemption Level</b>, then the Issuer shall redeem each Certificate on the relevant <b>Automatic Early Redemption Date<sub>n</sub></b> at the Automatic Early Redemption Amount<sub>n</sub> calculated as follows:</p> <p><b><math>N \times [100\% + n \times 5\%]</math></b> with <math>n=1,2,\dots,4</math></p> <table border="1"> <thead> <tr> <th>n</th> <th>Automatic Early Redemption Valuation Date<sub>n</sub></th> <th>Automatic Early Redemption Date<sub>n</sub></th> </tr> </thead> <tbody> <tr> <td>1</td> <td>July 07<sup>th</sup>, 2014</td> <td>July 14<sup>th</sup>, 2014</td> </tr> <tr> <td>2</td> <td>January 07<sup>th</sup>, 2015</td> <td>January 14<sup>th</sup>, 2015</td> </tr> <tr> <td>3</td> <td>July 07<sup>th</sup>, 2015</td> <td>July 14<sup>th</sup>, 2015</td> </tr> <tr> <td>4</td> <td>January 07<sup>th</sup>, 2016</td> <td>January 14<sup>th</sup>, 2016</td> </tr> </tbody> </table> |  | n | Automatic Early Redemption Valuation Date <sub>n</sub> | Automatic Early Redemption Date <sub>n</sub> | 1 | July 07 <sup>th</sup> , 2014 | July 14 <sup>th</sup> , 2014 | 2 | January 07 <sup>th</sup> , 2015 | January 14 <sup>th</sup> , 2015 | 3 | July 07 <sup>th</sup> , 2015 | July 14 <sup>th</sup> , 2015 | 4 | January 07 <sup>th</sup> , 2016 | January 14 <sup>th</sup> , 2016 |
| n  | Automatic Early Redemption Valuation Date <sub>n</sub>   | Automatic Early Redemption Date <sub>n</sub> |   |  |  |   |                              |                              |   |                                 |                                 |   |                              |                              |   |                                 |                                 |
| 1  | July 07 <sup>th</sup> , 2014   | July 14 <sup>th</sup> , 2014                 |   |  |  |   |                              |                              |   |                                 |                                 |   |                              |                              |   |                                 |                                 |
| 2  | January 07 <sup>th</sup> , 2015  | January 14 <sup>th</sup> , 2015              |   |  |  |   |                              |                              |   |                                 |                                 |   |                              |                              |   |                                 |                                 |
| 3  | July 07 <sup>th</sup> , 2015   | July 14 <sup>th</sup> , 2015                 |   |  |  |   |                              |                              |   |                                 |                                 |   |                              |                              |   |                                 |                                 |
| 4  | January 07 <sup>th</sup> , 2016  | January 14 <sup>th</sup> , 2016              |   |  |  |   |                              |                              |   |                                 |                                 |   |                              |                              |   |                                 |                                 |
| <b>Automatic Early Redemption Level</b>    | <b><math>100\% \times \text{Index}_{\text{Initial}}</math></b>   |  |   |  |  |   |                              |                              |   |                                 |                                 |   |                              |                              |   |                                 |                                 |
| <b>Lookback Level</b>                      | <p>The Lookback Level is defined as the highest official monthly closing level achieved by the Index during the Lookback Period:</p> <p><b><math>\text{Lookback Level} = \text{Max}(\text{Index}_t)</math></b></p> <p>Index<sub>t</sub> is the official closing level of the Underlying Index on every 7<sup>th</sup> of each month (following) during the Lookback Period.</p>  |  |   |  |  |   |                              |                              |   |                                 |                                 |   |                              |                              |   |                                 |                                 |



|                                    |  |
|------------------------------------|--|
| <b>Lookback Period</b>             | Any 7 <sup>th</sup> Day of the Month (following) in the period beginning on Strike Date (included) and ending on Redemption Valuation Date (included).   |
| <b>Lookback Valuation Time</b>     | Scheduled Closing time of the Underlying Index on each Scheduled Trading Day during the Lookback Period.   |
| <b>Final Redemption</b>            | On the <b>Redemption Date</b> , if the Certificates have not been automatically early redeemed or purchased and cancelled by the Issuer prior to the Redemption Valuation Date, the Issuer shall redeem each Certificate at the following Cash Settlement Amount:<br><br>1) If no <b>Knock-out Event</b> has occurred:<br><br>$N \times \left[ 100\% + \text{Max} \left( 0\%, \frac{\text{LookbackLevel} - \text{Index}_{\text{Initial}}}{\text{Index}_{\text{Initial}}} \right) \right]$<br>2) Otherwise,<br>$N \times \frac{\text{Index}_{\text{Final}}}{\text{Index}_{\text{Initial}}}$ |
| <b>Where</b>                       | <b>Index<sub>Initial</sub></b> is the official closing level of the Underlying Index on the <b>Strike Date</b> .<br><br><b>Index<sub>Final</sub></b> is the official closing level of the Underlying Index on the <b>Redemption Valuation Date</b> .   |
| <b>Knock-out Level</b>             | <b>60% x Index<sub>Initial</sub></b>   |
| <b>Knock-out Determination Day</b> | The Redemption Valuation Date.   |
| <b>Knock-out Valuation Time</b>    | Scheduled Closing Time of the Underlying Index on the Redemption Valuation Date.   |
| <b>Knock-out Event</b>             | A Knock-out Event shall be deemed to occur if, at the Knock-out Valuation Time on the Knock-out Determination Day, the Underlying Index closes at a level strictly less than the Knock-out Level.  |

|                                  |  |
|----------------------------------|--|
| <b>Business Day Convention</b>   | Following Business Day   |
| <b>Payment Business Days</b>     | TARGET2  |
| <b>Calculation Agent</b>         | BNP Paribas Arbitrage S.N.C.   |
| <b>Governing Law</b>             | <b>English</b>   |
| <b>Documentation</b>             | The securities will be issued under the Issuer's Warrant and Certificate Programme (the " <b>Programme</b> ") by way of Final Terms. Copies of the Programme's base prospectus (the " <b>Base Prospectus</b> ") dated 5 June 2013 (which sets out the terms and conditions to be completed by the Final Terms) and any supplements thereto are available from BNP Paribas Arbitrage S.N.C. on request.<br><br>In the event of any inconsistency between this termsheet and the Final Terms relating to the Certificates, the Final Terms will prevail. |
| <b>Form</b>                      | Clearing System Global Certificate   |
| <b>Codes</b>                     | <ul style="list-style-type: none"> <li>- ISIN: XS0961938825</li> <li>- Common: 096193882</li> </ul>  |
| <b>Reuters Ric for Structure</b> | XS0961938825=BNPP  |
| <b>Common Depository</b>         | BNP Paribas Securities Services, Luxembourg Branch   |
| <b>Minimum Trading Size</b>      | 1 Certificate (and multiples of 1 Certificate thereafter)  |
| <b>Secondary Trading</b>         | <p>Holder may sell the Certificates on the secondary market in amounts at least equal to:</p> <p>(i) EUR 1,000 (one thousand) and multiples of EUR 1,000 thereafter where the purchaser is either a credit institution or an investment firm (which includes the Distributor, the Issuer and Members of</p>  |



the Issuer's Group), or otherwise  
(ii) EUR 1,000 (one thousand) and multiples of EUR 1,000 thereafter.  
Daily price indications including accrued interest will be published on Reuters.

No representation is made as to the existence of a market for the Certificates. BNP Paribas Arbitrage S.N.C. will endeavour to make a secondary market in the Certificates, subject to it being satisfied that normal market conditions prevail. Any prices indicated will be dependent upon factors affecting or likely to affect the value of the Certificates such as, but not limited to, the remaining time to the Redemption Date, the outstanding principal amount, the Issuer's or, if applicable, the Guarantor's credit risk, the performance and volatility of the underlying asset, interest rates, exchange rates, credit spreads, and any incidental costs. To the extent BNP Paribas Arbitrage S.N.C. holds Certificates that it can offer and subject to it being satisfied that normal market conditions prevail, such prices will have a bid-offer spread no greater than 1%. Such bid-offer spread might be extended to 3% maximum, subject to market conditions.

Holders should be aware that the secondary market price for any Certificate quoted on or after the fourth (4<sup>th</sup>) Clearing System business day preceding any date on which the Issuer is due to make a payment thereon, shall exclude the amount so payable per Certificate. The Holder of the Certificates on the record date, as determined by the rules of the relevant Clearing System, shall be entitled to receive or retain any such amount on the due date for payment thereof.

**Initial Settlement**

Delivery versus payment.  
BNP Paribas Arbitrage S.N.C. will settle through Clearstream 81851.  
Settlement must be made in Nominal.

**Tax Classification**

TK7

**Distributor**

BNP Paribas Wealth Management

**Fees**

In connection with the offer and sale of the Certificates, the Distributor will purchase the Certificates from BNP Paribas Arbitrage S.N.C. at a discount to the Issue Price or at the Issue Price. If the Distributor purchases the Certificates at the Issue Price, BNP Paribas Arbitrage S.N.C. will pay to the Distributor a distribution fee. Alternatively, the Certificates may be sold directly to the purchasers/investors pursuant to an offer and sale arranged by the distributor. In these circumstances BNP Paribas Arbitrage S.N.C. will pay to the Distributor a distribution fee. Such discount/distribution fee received by the Distributor may be in addition to the brokerage cost/fee normally applied by the Distributor. They cover distribution and or structuring cost for a maximum annual amount equivalent to 0.37% of the Issue Amount. The purchaser/investor acknowledges that such discount/distribution fee may be retained by the Distributor. Further information regarding such discount/distribution fee is available from the Distributor on request.

In relation to an advised sale of the Certificates to any retail clients in the UK, the Distributor is not entitled to receive any commission, remuneration or other benefits from BNP Paribas Arbitrage S.N.C. The Distributor will separately charge UK retail clients a fee for advice or related services that it provides. The Distributor shall ensure that any fees or charges received by it shall be in compliance with all laws or regulations applicable to it including, without limitation, the FCA's rules on inducements and adviser charging. Further information regarding fees is available from the Distributor on request.

**Bond Floor**

94.59%; ref. rate: 1.1193%

**Selling Restrictions**

As set out in the Base Prospectus.

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**IMPORTANT INFORMATION**

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*The Certificates are sold to investors on the understanding that they will comply with all relevant securities laws and public offer requirements in the jurisdictions in which the Certificates are placed or resold, including, without limitation, Directive 2003/71/EC (the EU Prospectus Directive) as amended (which includes the amendments made by Directive 2010/73/EU the "2010 PD Amending Directive") and the relevant implementing measures in any EU member state. Where the investor of the Certificates is not the only purchaser of the Certificates, any public offer exemption relying solely on offers only being made to a restricted number of investors (classified by type or location, as applicable) may not be available.*

*The Certificates may not be offered or sold in the United States or to U.S. persons at any time (as defined in regulation S under the U.S. Securities Act of 1933 or the U.S. internal revenue code). The Certificates have not been and will not be registered under the U.S. Securities Act of 1933, as amended, or the securities laws of any state in the United States, and are subject to U.S. tax requirements. In purchasing the Certificates you represent and warrant that you are neither located in the United States nor a U.S. person and that you are not purchasing for the account or benefit of any such person. The Certificates may not be offered, sold, transferred or delivered without compliance with all*



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