

# Information for clients about execution venues and investment firms selected to execute transactions issued by RETAIL CLIENTS

#### **REPORT 2020 - ACTIVITY 2019**

This information has been drawn up to provide clients with information on the arrangements made by BGL BNP Paribas ("BGL BNP Paribas" or "us" or the "Bank") with regard to the execution venues on which client orders in financial instruments have been executed as well as on the investment firms to or with which client orders in financial instruments have been transmitted or placed for execution, in accordance with Directive 2014/65/EU on markets in financial instruments (recast) and the implementing measures as transposed into national laws and regulations ("MiFID II"), where applicable.

The information presented below has been prepared in accordance with regulatory technical standard RTS28. It comprises the ranking of the top five execution venues and brokers used by BGL BNP Paribas. These reports stipulate the trading volume (expressed as a percentage) for each category of financial instrument, based on client orders processed in the previous year, and statistics on the execution quality obtained.

The information must provide a breakdown by client category (retail clients or professional clients as defined in MiFID II). Information on eligible counterparties is omitted from these reports.

The bank fulfils its disclosure and publication obligations for all business activities in the following two sections:

1. Order reception and transmission

The reports in this section provide a ranking of the top five **brokers** the bank uses for the execution of client orders.

2. Execution of orders on behalf of the client

The reports in this section provide a ranking of the top five execution venues the bank uses to execute its clients' orders.



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## EQUITIES AND EQUIVALENT INSTRUMENTS – EQUITIES AND DEPOSITORY RECEIPTS (A):

1. Reports on the investment firms to or with which client orders have been transmitted or placed for execution:

Class of instrument	(a) – i Equities and equivalent instruments – equities and depository receipts – Liquidity band between 5 and 6 (over 2,000 transactions a day) – Retail clients						
Notification: If the average quantity of trades per business day is less than one							
Top five investment firms ranked in terms of trading volumes (descending order)	Proportion of the volumes traded in relation to the total of this classification	Proportion of orders executed in relation to the total of this classification	Proportion of passive orders	Proportion of aggressive orders	Percentage of directed orders		
BNP PARIBAS (SUISSE) SA  QHSFEYI7HUOXXZ413E03	100%	100%	40,40%	13,10%	0%		

Class of instrument	(a) – ii Equities and equivalent instruments – equities and depository receipts – Liquidity band between 3 and 4 (80–1,999 transactions a day) – Retail clients						
Notification: If the average quantity of trades per business day is less than one	N						
Top five investment firms ranked in terms of trading volumes (descending order)	Proportion of the volumes traded in relation to the total of this classification	Proportion of orders executed in relation to the total of this classification	Proportion of passive orders	Proportion of aggressive orders	Percentage of directed orders		
BNP PARIBAS (SUISSE) SA QHSFEYI7HUOXXZ413E03	100%	100%	51,74%	34,04%	0%		

Class of instrument	(a) — iii Equities and equivalent instruments — equities and depository receipts — Liquidity band between 1 and 2 (79 transactions a day or fewer) — Retail clients						
Notification: If the average quantity of trades per business day is less than one	I						
Top five investment firms ranked in terms of trading volumes (descending order)	Proportion of the volumes traded in relation to the total of this classification	Proportion of orders executed in relation to the total of this classification	Proportion of passive orders	Proportion of aggressive orders	Percentage of directed orders		
BNP PARIBAS (SUISSE) SA QHSFEYI7HUOXXZ413E03	100%	100%	55,14%	41,15%	0%		



## EQUITIES AND EQUIVALENT INSTRUMENTS – EQUITIES AND DEPOSITORY RECEIPTS (A):

#### 1. Comments:

(a) Explanation of the relative importance the firm gave to the price, costs, speed and likelihood of execution or any other consideration, including qualitative factors, when assessing the quality of execution.

For the execution of equity orders, the Bank has selected a single service provider (the "service provider"): BNP Paribas (Suisse) SA.

The predominant consideration behind this choice of service provider is the transaction cost. In fact the underlying instruments of the vast majority of transactions are liquid equities, traded on readily accessible exchanges. The criteria of the speed and likelihood of execution are increasingly relevant for less liquid transactions (size of the order large in relation to the volume usually traded).

The transactions of this single service provider are generally entrusted to brokers. The latter are authorised by the Bank and are regularly monitored with regard to various aspects (quality, costs, etc.). The transactions are sometimes executed by the service provider directly on SIX Swiss Exchange.

(b) Description of any close links, conflicts of interest and common ownership with respect to any execution venues used to execute orders.

The Bank does not have any links, conflicts of interest or common ownership with the venues (regulated markets, MTFs, SIs, etc.) used by the service provider selected by the Bank or with the venues (regulated markets, MTFs, SIs, etc.) used by the brokers authorised by the Bank for the execution of its orders based on objective criteria. Some selected brokers and our service provider belong in full or in part to the BNP Paribas Group.

(c) Description of any specific arrangements with any execution venues regarding payments made or received, discounts, rebates or non-monetary benefits received.

Since 2018, the Bank has segregated investment research service providers from the brokers entrusted with the execution of transactions.

(d) Explanation, where applicable, of the factors that led to a change in the list of execution venues listed in the firm's execution policy.

The Bank regularly updates its execution policy (at least once a year) in particular by modifying the list and types of execution venues and brokers used to execute transactions. In fact these execution service providers now have access not only to regulated markets but also to some multilateral trading facilities (MTFs) and systematic internalisers (SIs). The Bank and its clients thereby have wider access to the liquidity of the various securities markets and at a better price (execution price), which enhances the quality of execution and enables the Bank to obtain the best possible result for its client.



(e) Explanation of how order execution differs according to client categorisation, where the firm treats categories of clients differently and where it may affect the order execution arrangements.

All orders are handled according to the same criteria of care, transparency and quality regardless of the client's MiFID categorisation ("retail clients" and "professional clients").

(f) An explanation of whether other criteria were given precedence over immediate price and costs when executing retail client orders and how these other criteria were instrumental in delivering the best possible result in terms of the total consideration to the client.

In the specific case of orders in illiquid instruments (for example, small cap equities for which the number of securities traded on a daily basis is low), and insofar as this may be instrumental in obtaining the best possible result for the client, our service provider, or the broker selected by the latter, gives precedence to the impact of the size of the order and the speed of its execution when choosing the execution venue to which the order will be transmitted.

(g) An explanation of how the investment firm has used any data or tools relating to the quality of execution.

To monitor the quality of execution of orders, the Bank relies on multi-criteria qualitative monitoring and data provided by a dedicated tool ("Transaction Cost Analysis").

(h) Where applicable, an explanation of how the investment firm has used output of a consolidated tape provider established under Article 65 of Directive 2014/65/EU.



## EQUITIES AND EQUIVALENT INSTRUMENTS – EQUITIES AND DEPOSITORY RECEIPTS (A):

3. Top five investment firms ranked in terms of volumes used by our intermediary BNP Paribas (Suisse) SA for the orders of retail clients:

Class of instrument	(a) – i Equities and equivalent instruments – equities and depository receipts – Liquidity band between 5 and 6 (over 2,000 transactions a day) – Retail clients					
Notification: If the average quantity of trades per business day is less than one	N .					
Top five investment firms ranked in terms of trading volumes (descending order)	Proportion of the volumes traded in relation to the total of this classification	Proportion of orders executed in relation to the total of this classification	Proportion of passive orders	Proportion of aggressive orders	Percentage of directed orders	
EXANE 969500UP76J52A9OXU27	55,87%	62,46%	51,99%	9,60%	0%	
INSTINET EUROPE LIMITED 213800MXAKR2LA1VBM44	33,32%	29,74%	19,72%	12,56%	0%	
BNP PARIBAS ROMUWSFPU8MPRO8K5P83	6,41%	1,88%	24,74%	4,10%	0%	
BAADER HELVEA AG 529900JRCAFXJDUTVV71	2,69%	3,46%	14,70%	11,19%	0%	
CM - CIC SECURITIES 969500YQYR2TV98S1S54	0.83%	2.07%	55,67%	41,44%	0%	

Class of instrument	(a) – ii Equities and equivalent instruments – equities and depository receipts – Liquidity band between 3 and 4 (80–1,999 transactions a day) – Retail clients					
Notification: If the average quantity of trades per business day is less than one	N					
Top five investment firms ranked in terms of trading volumes (descending order)	Proportion of the volumes traded in relation to the total of this classification	Proportion of orders executed in relation to the total of this classification	Proportion of passive orders	Proportion of aggressive orders	Percentage of directed orders	
BNP PARIBAS ROMUWSFPU8MPRO8K5P83	74,96%	57,48%	23,00%	20,04%	0%	
INSTINET EUROPE LIMITED 213800MXAKR2LA1VBM44	15,26%	23,92%	31,47%	10,82%	0%	
EXANE 969500UP76J52A9OXU27	6,94%	14,97%	38,08%	17,95%	0%	
STIFEL, NICOLAUS & COMPANY, INCORPORATED SWUVMA08EYG4KEUPW589	1,18%	0,16%	75,00%	2,78%	0%	
BAADER HELVEA AG 529900JRCAFXJDUTVV71	1,03%	0,98%	8,29%	23,27%	0%	



Class of instrument	(a) – iii Equities and equivalent instruments – equities and depository receipts – Liquidity band between 1 and 2 (79 transactions a day or fewer) – Retail clients				
Notification: If the average quantity of trades per business day is less than one	N				
Top five investment firms ranked in terms of trading volumes (descending order)	volumes traded in executed in relation passive aggressive dire				Percentage of directed orders
BNP PARIBAS ROMUWSFPU8MPRO8K5P83	73,01%	55,58%	29,13%	34,13%	0%
INSTINET EUROPE LIMITED 213800MXAKR2LA1VBM44	22,46%	39,31%	3,23%	8,33%	0%
STIFEL, NICOLAUS & COMPANY, INCORPORATED 5WUVMA08EYG4KEUPW589	1,73%	1,20%	56,49%	14,50%	0%
EXANE 969500UP76J52A9OXU27	1,40%	2,12%	19,57%	24,09%	0%
KEPLER CHEUVREUX 9695005EOZG9X8IRJD84	0,87%	1,19%	4,21%	21,84%	0%

A marginal proportion of client orders in equity and equivalent financial instruments may be executed by our service provider on Swiss Exchange (MIC: XSWX).



## **DEBT INSTRUMENTS (B):**

1. Reports on the investment firms to or with which client orders have been transmitted or placed for execution:

Class of instrument	(b) Debt instruments - (i) Bonds – Retail clients							
Notification: If the average quantity of trades per business day is less than one	v , , , , , , , , , , , , , , , , , , ,							
Top five investment firms ranked in terms of trading volumes (descending order)	Proportion of the volumes traded in relation to the total of this classification	Proportion of orders executed in relation to the total of this classification	Proportion of passive orders	Proportion of aggressive orders	Percentage of directed orders			
BNP PARIBAS (SUISSE) SA QHSFEYI7HUOXXZ413E03	100%	100%	Non disponible	Non disponible	0%			

Class of instrument	(b) Debt instruments - (ii) Money market instruments – Retail clients							
Notification: If the average quantity of trades per business day is less than one	N .							
Top five investment firms ranked in terms of trading volumes (descending order)	Proportion of the volumes traded in relation to the total of this classification	Proportion of orders executed in relation to the total of this classification	Proportion of passive orders	Proportion of aggressive orders	Percentage of directed orders			
BNP PARIBAS (SUISSE) SA QHSFEYI7HUOXXZ413E03	100%	100%	Non disponible	Non disponible	0%			



#### **DEBT INSTRUMENTS (B):**

#### 2. Comments:

(a) Explanation of the relative importance the firm gave to the price, costs, speed and likelihood of execution or any other consideration, including qualitative factors, when assessing the quality of execution.

The Bank has chosen a single service provider for the execution of transactions in bonds: BNP Paribas (Suisse) SA. The latter takes account of the bond's price, the related costs, and the speed and likelihood of execution when placing transaction orders.

In general the transactions involve bonds dealt in over-the-counter (OTC); the transactions are carried out by our single service provider via Bloomberg's multilateral trading facility (MTF), which offers access to the prices quoted by a very large number of brokers. The brokers authorised by the Bank to carry out transactions are regularly monitored with regard to various aspects (quality, costs, etc.). The service provider sometimes executes transactions directly on SIX Swiss Exchange (listed bonds).

(b) Description of any close links, conflicts of interest and common ownership with respect to any execution venues used to execute orders.

The Bank does not have any links, conflicts of interest or common ownership with the venues (regulated markets, MTFs, SIs, etc.) used by the service provider selected by the Bank or with the venues (regulated markets, MTFs, SIs, etc.) used by the brokers authorised by the Bank for the execution of its orders based on objective criteria. Some selected brokers and our service provider belong in full or in part to the BNP Paribas Group.

(c) Description of any specific arrangements with any execution venues regarding payments made or received, discounts, rebates or non-monetary benefits received.

The Bank has not received any non-monetary benefits, remuneration or discount for routing orders to a specific execution venue or broker, which would infringe MiFID requirements regarding conflicts of interest and inducements.

(d) Explanation, where applicable, of the factors that led to a change in the list of execution venues listed in the firm's execution policy.

The Bank regularly updates its execution policy (at least once a year) in particular by modifying the list and types of execution venues and brokers used to execute transactions. In fact these execution service providers now have access not only to regulated markets but also to some multilateral trading facilities (MTFs) and systematic internalisers (SIs). The Bank and its clients thereby have wider access to the liquidity of the various securities markets and at a better price (execution price), which enhances the quality of execution and enables the Bank to obtain the best possible result for its client.



(e) Explanation of how order execution differs according to client categorisation, where the firm treats categories of clients differently and where it may affect the order execution arrangements.

All orders are handled according to the same criteria of care, transparency and quality regardless of the client's MiFID categorisation ("retail clients" and "professional clients").

(f) An explanation of whether other criteria were given precedence over immediate price and costs when executing retail client orders and how these other criteria were instrumental in delivering the best possible result in terms of the total consideration to the client.

In the specific case of orders in illiquid instruments (for example, small cap equities for which the number of securities traded on a daily basis is low), and insofar as this may be instrumental in obtaining the best possible result for the client, our service provider, or the broker selected by the latter, gives precedence to the impact of the size of the order and the speed of its execution when choosing the execution venue to which the order will be transmitted.

(g) An explanation of how the investment firm has used any data or tools relating to the quality of execution.

To monitor the quality of execution of orders, the Bank relies on (a) multi-criteria qualitative monitoring and (b) data provided by a dedicated tool ("Transaction Cost Analysis").

(h) Where applicable, an explanation of how the investment firm has used output of a consolidated tape provider established under Article 65 of Directive 2014/65/EU.



### **DEBT INSTRUMENTS (B):**

3. Top five execution venues ranked in terms of volumes used by our intermediary BNP Paribas (Suisse) SA for the orders of retail clients of BGL BNP Paribas:

Class of instrument	(b) Debt instruments - (	(b) Debt instruments - (i) Bonds – Retail clients					
Notification: If the average quantity of trades per business day is less than one	N						
Top five investment firms ranked in terms of trading volumes (descending order)	Proportion of the volumes traded in relation to the total of this classification	Proportion of orders executed in relation to the total of this classification	Proportion of passive orders	Proportion of aggressive orders	Percentage of directed orders		
ZUERCHER KANTONALBANK 165GRDQ39W63PHVONY02	6,75%	6,24%	Non disponible	Non disponible	0%		
MORGAN STANLEY INTERNATIONAL LIMITED LSMWH68Y2RHEDP8W5261	6,27%	7,96%	Non disponible	Non disponible	0%		
TORONTO DOMINION BANK PT3QB789TSUIDF371261	6,19%	3,86%	Non disponible	Non disponible	0%		
CANADIAN IMPERIAL BANK OF COMMERCE 2IGI19DL77OX0HC3ZE78	5,64%	0,95%	Non disponible	Non disponible	0%		
HSBC BANK PLC MP6I5ZYZBEU3UXPYFY54	5,32%	4,14%	Non disponible	Non disponible	0%		

Class of instrument	(b) Debt instruments - (ii)	(b) Debt instruments - (ii) Money market instruments – Retail clients					
Notification: If the average quantity of trades per business day is less than one	N	4					
Top five investment firms ranked in terms of trading volumes (descending order)	Proportion of the volumes traded in relation to the total of this classification	Proportion of orders executed in relation to the total of this classification	Proportion of passive orders	Proportion of aggressive orders	Percentage of directed orders		
GOLDMAN SACHS INTERNATIONAL XKZZ2JZF41MRHTR1V493	29,70%	8,57%	Non disponible	Non disponible	0%		
J.P. MORGAN SECURITIES PLC K6Q0W1PS1L1O4IQL9C32	15,82%	5,71%	Non disponible	Non disponible	0%		
DEUTSCHE BANK EUROPE GMBH 213800QILIUD4ROSUO03	10,92%	11,43%	Non disponible	Non disponible	0%		
CITIGROUP GLOBAL MARKETS LIMITED XKZZ2JZF41MRHTR1V493	8,99%	11,43%	Non disponible	Non disponible	0%		
THE TORONTO-DOMINION BANK PT3QB789TSUIDF371261	6,61%	14,29%	Non disponible	Non disponible	0%		

A marginal proportion of client orders in debt instruments may be executed by our service provider on Swiss Exchange (MIC: XSWX).



## **EQUITY DERIVATIVES (G):**

1. Reports on the investment firms to or with which client orders have been transmitted or placed for execution:

Class of instrument	(g) Equity derivatives - (i) Options and futures admitted to trading on a trading venue — Retail clients							
Notification: If the average quantity of trades per business day is less than one	N							
Top five investment firms ranked in terms of trading volumes (descending order)	Proportion of the volumes traded in relation to the total of this classification	Proportion of orders executed in relation to the total of this classification	Proportion of passive orders	Proportion of aggressive orders	Percentage of directed orders			
BNP PARIBAS (SUISSE) SA QHSFEYI7HUOXXZ413E03	100%	100%	Non disponible	Non disponible	0%			



#### **EQUITY DERIVATIVES (G):**

#### 2. Comments:

(a) Explanation of the relative importance the firm gave to the price, costs, speed and likelihood of execution or any other consideration, including qualitative factors, when assessing the quality of execution.

For the execution of client orders in listed equity derivatives the Bank has chosen a single service provider: BNP Paribas (Suisse) SA. The service provider takes account of the derivative's price, the related costs, and the speed and likelihood of execution when placing transaction orders.

The transactions are executed by the service provider either directly on Eurex Exchange – the most active and liquid exchange for European listed derivatives – or entrusted to a broker. The brokers authorised by the Bank are regularly monitored with regard to various aspects (quality, costs, etc.).

(b) Description of any close links, conflicts of interest and common ownership with respect to any execution venues used to execute orders.

The Bank does not have any links, conflicts of interest or common ownership with the venues (regulated markets, MTFs, SIs, etc.) used by the brokers selected by the Bank for the execution of its orders.

Some selected brokers and our service provider belong in full or in part to the BNP Paribas Group.

(c) Description of any specific arrangements with any execution venues regarding payments made or received, discounts, rebates or non-monetary benefits received.

The Bank has not received any non-monetary benefits, remuneration or discount for routing orders to a specific execution venue or broker, which would infringe MiFID requirements regarding conflicts of interest and inducements.

(d) Explanation, where applicable, of the factors that led to a change in the list of execution venues listed in the firm's execution policy.

The Bank regularly updates its execution policy (at least once a year) in particular by modifying the list and types of execution venues and brokers used to execute transactions. In fact these execution service providers now have access not only to regulated markets but also to some multilateral trading facilities (MTFs) and systematic internalisers (SIs). The Bank and its clients thereby have wider access to the liquidity of the various securities markets and at a better price (execution price), which enhances the quality of execution and enables the Bank to obtain the best possible result for its client.

(e) Explanation of how order execution differs according to client categorisation, where the firm treats categories of clients differently and where it may affect the order execution arrangements.

All orders are handled according to the same criteria of care, transparency and quality regardless of the client's MiFID categorisation ("retail clients" and "professional clients").



(f) An explanation of whether other criteria were given precedence over immediate price and costs when executing retail client orders and how these other criteria were instrumental in delivering the best possible result in terms of the total consideration to the client.

In the specific case of orders in illiquid instruments, and insofar as this may be instrumental in obtaining the best possible result for the client, the Bank, or the broker selected by it, gives precedence to the impact of the size of the order and the speed of its execution when choosing the execution service provider to which the order will be transmitted.

(g) An explanation of how the investment firm has used any data or tools relating to the quality of execution.

To monitor the quality of execution of orders, the Bank relies on multi-criteria qualitative monitoring.

(h) Where applicable, an explanation of how the investment firm has used output of a consolidated tape provider established under Article 65 of Directive 2014/65/EU.



### **EQUITY DERIVATIVES (G):**

3. Top five execution venues ranked in terms of volumes used by our intermediary BNP Paribas (Suisse) SA for the orders of retail clients of BGL BNP Paribas:

A significant proportion of client orders in equity derivatives is executed by our service provider on EUREX FRANKFURT (LEI: 529900LN3S50JPU47S06), for 18,27% of the volumes of retail client orders executed.

Class of instrument	(g) Equity derivatives - (i) Options and futures admitted to trading on a trading venue – Retail clients							
Notification: If the average quantity of trades per business day is less than one	N							
Top five investment firms ranked in terms of trading volumes (descending order)	Proportion of the volumes traded in relation to the total of this classification	Proportion of orders executed in relation to the total of this classification	Proportion of passive orders	Proportion of aggressive orders	Percentage of directed orders			
CREDIT AGRICOLE CIB 1VUV7VQFKUOQSJ21A208	51,80%	25,27%	Non disponible	Non disponible	0%			
BNP PARIBAS LONDON CGKPTUL0E6IIWC1NOM75	48,20%	74,73%	Non disponible	Non disponible	0%			



## **SECURITISED DERIVATIVES (H):**

1. Reports on the investment firms to or with which client orders have been transmitted or placed for execution:

Class of instrument	(h) Securitised derivatives – (i) Warrants and derivatives on preferred certificates – Retail clients						
Notification: If the average quantity of trades per business day is less than one	0						
Top five investment firms ranked in terms of trading volumes (descending order)	Proportion of the volumes traded in relation to the total of this classification	Proportion of orders executed in relation to the total of this classification	Proportion of passive orders	Proportion of aggressive orders	Percentage of directed orders		
BNP PARIBAS (SUISSE) SA QHSFEYI7HUOXXZ413E03	100%	100%	Non disponible	Non disponible	0%		



#### **SECURITISED DERIVATIVES (H):**

#### 2. Comments:

(a) Explanation of the relative importance the firm gave to the price, costs, speed and likelihood of execution or any other consideration, including qualitative factors, when assessing the quality of execution.

For the execution of securitised derivative orders, the Bank has selected a single service provider (the "service provider"): BNP Paribas (Suisse) SA.

The predominant consideration behind this choice of service provider is the transaction cost. In fact the underlying instruments of the vast majority of transactions are liquid equities, traded on readily accessible exchanges. The criteria of the speed and likelihood of execution are increasingly relevant for less liquid transactions (size of the order large in relation to the volume usually traded).

The transactions of this single service provider are generally entrusted to brokers. The latter are authorised by the Bank and are regularly monitored with regard to various aspects (quality, costs, etc.).

(b) Description of any close links, conflicts of interest and common ownership with respect to any execution venues used to execute orders.

The Bank does not have any links, conflicts of interest or common ownership with the venues (regulated markets, MTFs, SIs, etc.) used by the brokers selected by the Bank for the execution of its orders.

Some selected brokers and our service provider belong in full or in part to the BNP Paribas Group.

(c) Description of any specific arrangements with any execution venues regarding payments made or received, discounts, rebates or non-monetary benefits received.

The Bank has not received any non-monetary benefits, remuneration or discount for routing orders to a specific execution venue or broker, which would infringe MiFID requirements regarding conflicts of interest and inducements.

(d) Explanation, where applicable, of the factors that led to a change in the list of execution venues listed in the firm's execution policy.

The Bank regularly updates its execution policy (at least once a year) in particular by modifying the list and types of execution venues and brokers used to execute transactions. In fact these execution service providers now have access not only to regulated markets but also to some multilateral trading facilities (MTFs) and systematic internalisers (SIs). The Bank and its clients thereby have wider access to the liquidity of the various securities markets and at a better price (execution price), which enhances the quality of execution and enables the Bank to obtain the best possible result for its client.



(e) Explanation of how order execution differs according to client categorisation, where the firm treats categories of clients differently and where it may affect the order execution arrangements.

All orders are handled according to the same criteria of care, transparency and quality regardless of the client's MiFID categorisation ("retail clients" and "professional clients").

(f) An explanation of whether other criteria were given precedence over immediate price and costs when executing retail client orders and how these other criteria were instrumental in delivering the best possible result in terms of the total consideration to the client.

In the specific case of orders in illiquid instruments, and insofar as this may be instrumental in obtaining the best possible result for the client, the Bank, or the broker selected by it, gives precedence to the impact of the size of the order and the speed of its execution when choosing the execution service provider to which the order will be transmitted.

(g) An explanation of how the investment firm has used any data or tools relating to the quality of execution.

To monitor the quality of execution of orders, the Bank relies on multi-criteria qualitative monitoring and data provided by a dedicated tool ("Transaction Cost Analysis").

(h) Where applicable, an explanation of how the investment firm has used output of a consolidated tape provider established under Article 65 of Directive 2014/65/EU.



## **SECURITISED DERIVATIVES (H):**

3. Top five execution venues ranked in terms of volumes used by our intermediary BNP Paribas (Suisse) SA for the orders of retail clients of BGL BNP Paribas:

Class of instrument	(h) Securitised derivatives – (i) Warrants and derivatives on preferred certificates – Retail clients							
Notification: If the average quantity of trades per business day is less than one	0							
Top five investment firms ranked in terms of trading volumes (descending order)	Proportion of the volumes traded in relation to the total of this classification	Proportion of orders executed in relation to the total of this classification	Proportion of passive orders	Proportion of aggressive orders	Percentage of directed orders			
BAADER HELVEA AG 529900JRCAFXJDUTVV71	90,40%	67,29%	Non disponible	Non disponible	0%			
INSTINET EUROPE LIMITED 213800MXAKR2LA1VBM44	8,06%	22,34%	Non disponible	Non disponible	0%			
BNP PARIBAS ROMUWSFPU8MPRO8K5P83	1,09%	3,74%	Non disponible	Non disponible	0%			
CM - CIC SECURITIES 969500YQYR2TV98S1S54	0,18%	1,87%	Non disponible	Non disponible	0%			
EXANE 969500UP76J52A9OXU27	0,16%	1,87%	Non disponible	Non disponible	100%			



## **EXCHANGE-TRADED PRODUCTS (ETPS) (K):**

1. Reports on the investment firms to or with which client orders have been transmitted or placed for execution:

Class of instrument	(k) Exchange-traded products (ETPs) [exchange-traded funds (ETFs), exchange-traded notes (ETNs) and exchange-traded commodities (ETCs)] – Retail clients						
Notification: If the average quantity of trades per business day is less than one	N						
Top five investment firms ranked in terms of trading volumes (descending order)	Proportion of the volumes traded in relation to the total of this classification	Proportion of orders executed in relation to the total of this classification	Proportion of passive orders	Proportion of aggressive orders	Percentage of directed orders		
BNP PARIBAS (SUISSE) SA QHSFEYI7HUOXXZ413E03	100%	100%	Non disponible	Non disponible	0%		



#### **EXCHANGE-TRADED PRODUCTS (ETPS) (K):**

#### 2. Comments:

(a) Explanation of the relative importance the firm gave to the price, costs, speed and likelihood of execution or any other consideration, including qualitative factors, when assessing the quality of execution.

For the execution of exchange-traded products, the Bank has selected a single service provider (the "service provider"): BNP Paribas (Suisse) SA.

The predominant consideration behind this choice of service provider is the transaction cost. In fact the underlying instruments of the vast majority of transactions are liquid equities, traded on readily accessible exchanges. The criteria of the speed and likelihood of execution are increasingly relevant for less liquid transactions (size of the order large in relation to the volume usually traded).

The transactions of this single service provider are generally entrusted to brokers. The latter are authorised by the Bank and are regularly monitored with regard to various aspects (quality, costs, etc.). The transactions are sometimes executed by the service provider directly on SIX Swiss Exchange.

(b) Description of any close links, conflicts of interest and common ownership with respect to any execution venues used to execute orders.

The Bank does not have any links, conflicts of interest or common ownership with the venues (regulated markets, MTFs, SIs, etc.) used by the brokers selected by the Bank for the execution of its orders.

Some selected brokers and our service provider belong in full or in part to the BNP Paribas Group.

(c) Description of any specific arrangements with any execution venues regarding payments made or received, discounts, rebates or non-monetary benefits received.

The Bank has not received any non-monetary benefits, remuneration or discount for routing orders to a specific execution venue or broker, which would infringe MiFID requirements regarding conflicts of interest and inducements.

(d) Explanation, where applicable, of the factors that led to a change in the list of execution venues listed in the firm's execution policy.

The Bank regularly updates its execution policy (at least once a year) in particular by modifying the list and types of execution venues and brokers used to execute transactions. In fact these execution service providers now have access not only to regulated markets but also to some multilateral trading facilities (MTFs) and systematic internalisers (SIs). The Bank and its clients thereby have wider access to the liquidity of the various securities markets and at a better price (execution price), which enhances the quality of execution and enables the Bank to obtain the best possible result for its client.



(e) Explanation of how order execution differs according to client categorisation, where the firm treats categories of clients differently and where it may affect the order execution arrangements.

All orders are handled according to the same criteria of care, transparency and quality regardless of the client's MiFID categorisation ("retail clients" and "professional clients").

(f) An explanation of whether other criteria were given precedence over immediate price and costs when executing retail client orders and how these other criteria were instrumental in delivering the best possible result in terms of the total consideration to the client.

In the specific case of orders in illiquid instruments, and insofar as this may be instrumental in obtaining the best possible result for the client, the Bank, or the broker selected by it, gives precedence to the impact of the size of the order and the speed of its execution when choosing the execution service provider to which the order will be transmitted.

(g) An explanation of how the investment firm has used any data or tools relating to the quality of execution.

To monitor the quality of execution of orders, the Bank relies on multi-criteria qualitative monitoring and data provided by a dedicated tool ("Transaction Cost Analysis").

(h) Where applicable, an explanation of how the investment firm has used output of a consolidated tape provider established under Article 65 of Directive 2014/65/EU.



## **EXCHANGE-TRADED PRODUCTS (ETPS) (K):**

3. Top five execution venues ranked in terms of volumes used by our intermediary BNP Paribas (Suisse) SA for the orders of retail clients of BGL BNP Paribas:

Class of instrument	(k) Exchange-traded products (ETPs) [exchange-traded funds (ETFs), exchange-traded notes (ETNs) and exchange-traded commodities (ETCs)] — Retail clients						
Notification: If the average quantity of trades per business day is less than one	N						
Top five investment firms ranked in terms of trading volumes (descending order)	Proportion of the volumes traded in relation to the total of this classification	Proportion of orders executed in relation to the total of this classification	Proportion of passive orders	Proportion of aggressive orders	Percentage of directed orders		
BNP PARIBAS ROMUWSFPU8MPRO8K5P83	29,63%	34,33%	40,95%	4,83%	0%		
FLOW TRADERS B.V. 549300CLJI9XDH12XV51	27,76%	10,59%	75,41%	0%	0%		
OPTIVER V.O.F. 7245009KRYSAYB2QCC29	16,52%	5,18%	56,12%	0%	0%		
SOCIETE GENERALE O2RNE8IBXP4R0TD8PU41	7,17%	5,24%	50,76%	0%	0%		
JANE STREET FINANCIAL 549300ZHEHX8M31RP142	7,14%	4,42%	Non disponible	Non disponible	0%		

A marginal proportion of client orders in equity and equivalent financial instruments may be executed by our service provider on Swiss Exchange (MIC: XSWX).



## OTHER INSTRUMENTS (M):

1. Reports on the investment firms to or with which client orders have been transmitted or placed for execution:

Class of instrument	(m) Other Instruments – Retail clients						
Notification: If the average quantity of trades per business day is less than one	N						
Top five investment firms ranked in terms of trading volumes (descending order)	Proportion of the volumes traded in relation to the total of this classification	Proportion of orders executed in relation to the total of this classification	Proportion of passive orders	Proportion of aggressive orders	Percentage of directed orders		
BNP PARIBAS (SUISSE) SA QHSFEYI7HUOXXZ413E03	100%	100%	Non disponible	Non disponible	0%		

This category of financial instruments includes structured products.



#### **OTHER INSTRUMENTS (M):**

#### 2. Comments:

(a) Explanation of the relative importance the firm gave to the price, costs, speed and likelihood of execution or any other consideration, including qualitative factors, when assessing the quality of execution.

For the execution of structured products, the bank has selected a single service provider (the "service provider"): BNP Paribas (Suisse) SA.

Our service provider executes transactions with issuers of structured products (generally investment banks, that is to say financial institutions classified as systematic internalisers within the meaning of MiFID II). Our service provider latter takes account of the structured product's price, the related costs, and the speed and likelihood of execution when placing transaction orders.

The creation of new structured products often, but not always, takes the form of a call for proposals from various issuers. Transactions in existing products are always executed with the issuer of said product (a single market maker in this case).

The issuers of structured products authorised by the Bank to execute transactions are regularly monitored with regard to various aspects (quality, costs, etc.).

(b) Description of any close links, conflicts of interest and common ownership with respect to any execution venues used to execute orders.

The Bank does not have any links, conflicts of interest or common ownership with the venues (regulated markets, MTFs, SIs, etc.) used by the issuers of structured products selected by the Bank for the execution of its orders. Some issuers belong in full or part to the BNP Paribas Group.

(c) Description of any specific arrangements with any execution venues regarding payments made or received, discounts, rebates or non-monetary benefits received.

The Bank has not received any non-monetary benefits, remuneration or discount for routing orders to a specific execution venue or broker, which would infringe MiFID requirements regarding conflicts of interest and inducements.

(d) Explanation, where applicable, of the factors that led to a change in the list of execution venues listed in the firm's execution policy.

The Bank regularly updates its execution policy (at least once a year) in particular by modifying the list and types of issuers of structured products used to execute transactions.



(e) Explanation of how order execution differs according to client categorisation, where the firm treats categories of clients differently and where it may affect the order execution arrangements.

All orders are handled according to the same criteria of care, transparency and quality regardless of the client's MiFID categorisation ("retail clients" and "professional clients").

(f) An explanation of whether other criteria were given precedence over immediate price and costs when executing retail client orders and how these other criteria were instrumental in delivering the best possible result in terms of the total consideration to the client.

In the specific case of orders in illiquid instruments, and insofar as this may be instrumental in obtaining the best possible result for the client, the Bank, or the broker selected by it, gives precedence to the impact of the size of the order and the speed of its execution when choosing the execution service provider to which the order will be transmitted.

(g) An explanation of how the investment firm has used any data or tools relating to the quality of execution.

To monitor the quality of execution of orders, the Bank relies mainly on multi-criteria qualitative monitoring.

(h) Where applicable, an explanation of how the investment firm has used output of a consolidated tape provider established under Article 65 of Directive 2014/65/EU.



## **OTHER INSTRUMENTS (M):**

3. Top five execution venues ranked in terms of volumes used by our intermediary BNP Paribas (Suisse) SA for the orders of retail clients of BGL BNP Paribas:

Class of instrument	(m) Other Instruments – Retail clients						
Notification: If the average quantity of trades per business day is less than one	N						
Top five investment firms ranked in terms of trading volumes (descending order)	Proportion of the volumes traded in relation to the total of this classification	Proportion of orders executed in relation to the total of this classification	Proportion of passive orders	Proportion of aggressive orders	Percentage of directed orders		
BNP PARIBAS INVESTMENT HOLDING 724500II55VAP7ILUY33	26,53%	15,28%	Non disponible	Non disponible	0%		
BNP PARIBAS ISSUANCE BV 7245009UXRIGIRYOBR48	24,64%	41,37%	Non disponible	Non disponible	0%		
SOCIETE GENERALE ISSUER 549300QNMDBVTHX8H127	12,55%	13,23%	Non disponible	Non disponible	0%		
EXANE FINANCE 969500E9E37PGZEHBP23	9,45%	5,45%	Non disponible	Non disponible	0%		
CREDIT AGRICOLE CIB FINANCIAL SOLUTIONS 969500HUHIE5GG515X42	7,28%	2,35%	Non disponible	Non disponible	0%		



#### 2. EXECUTION OF ORDERS ON BEHALF OF THE CLIENT

## **CURRENCY DERIVATIVES (E):**

1. Reports on the execution venues on which client orders were executed:

Class of instrument	(e) Currency derivatives - (i) futures and options admitted to trading on a trading venue – Retail clients					
Notification: If the average quantity of trades per business day is less than one	0					
Top five investment firms ranked in terms of trading volumes (descending order)	Proportion of the volumes traded in relation to the total of this classification	executed in relation to	Proportion of passive orders	Proportion of aggressive orders	Percentage of directed orders	
BNP PARIBAS ROMUWSFPU8MPRO8K5P83	100%	100%	0%	100%	0%	

Class of instrument	(e) Currency derivatives - (ii) Swaps, forwards and other currency derivatives – Retail clients					
Notification: If the average quantity of trades per business day is less than one	N					
Top five investment firms ranked in terms of trading volumes (descending order)	Proportion of the volumes traded in relation to the total of this classification	Proportion of orders executed in relation to the total of this classification	Proportion of passive orders	Proportion of aggressive orders	Percentage of directed orders	
BNP PARIBAS ROMUWSFPU8MPRO8K5P83	100%	100%	0%	100%	0%	



#### 2. Comments:

(a) Explanation of the relative importance the firm gave to the price, costs, speed and likelihood of execution or any other consideration, including qualitative factors, when assessing the quality of execution.

Client orders in currency derivatives are executed over-the-counter (OTC) with BNP Paribas SA, a financial institution classified as a systematic internaliser within the meaning of MiFID II.

At the time of execution BNP Paribas SA considers alternative venues to ensure the best result for the client.

(b) Description of any close links, conflicts of interest and common ownership with respect to any execution venues used to execute orders.

The Bank does not have any links, conflicts of interest or common ownership with the venues (regulated markets, MTFs, SIs, etc.) used by the brokers selected by the Bank for the execution of its orders.

BNP Paribas SA and the Bank belong to the BNP Paribas Group.

(c) Description of any specific arrangements with any execution venues regarding payments made or received, discounts, rebates or non-monetary benefits received.

The Bank has not received any non-monetary benefits, remuneration or discount for routing orders to a specific execution venue or broker, which would infringe MiFID requirements regarding conflicts of interest and inducements.

(d) Explanation, where applicable, of the factors that led to a change in the list of execution venues listed in the firm's execution policy

The Bank regularly updates its execution policy (at least once a year) in particular by modifying the list and types of execution venues and brokers used to execute transactions.

(e) Explanation of how order execution differs according to client categorisation, where the firm treats categories of clients differently and where it may affect the order execution arrangements.

All orders are handled according to the same criteria of care, transparency and quality regardless of the client's MiFID categorisation ("retail clients" and "professional clients").

(f) An explanation of whether other criteria were given precedence over immediate price and costs when executing retail client orders and how these other criteria were instrumental in delivering the best possible result in terms of the total consideration to the client.

Not applicable



(g) An explanation of how the investment firm has used any data or tools relating to the quality of execution.

To monitor the quality of execution of orders, the Bank relies on a best-execution control system. These processes include examining the data published by other execution venues in the context of the regulatory technical standard RTS 27, once such information is available.

(h) Where applicable, an explanation of how the investment firm has used output of a consolidated tape provider established under Article 65 of Directive 2014/65/EU.